Ticker

# TMI / TMIP

# The Company

Taylor Maritime Investments Limited ("TMI/Company") is an internally managed closed ended investment company with a diversified portfolio comprising 28 vessels (including vessels contracted to sell) in the geared Handysize and Supramax segment of the global shipping sector. It offers a compelling and differentiated investment opportunity combining growth and strong shareholder returns, thanks to versatile geared vessels delivering necessity goods. TMI's strategy is to acquire vessels, primarily second-hand, at valuations below long-term average prices and

depreciated replacement cost. The Company has a selective growth strategy focusing on accretive opportunities to increase shareholder returns, such as its recent investment in Grindrod Shipping. The Company listed on the premium segment of the London Stock Exchange in May 2021 and its investment objective is to deliver strong cashflow, stable income growth and potential for capital growth. The Company is committed to paying quarterly dividends of 2 cents per ordinary share, with a targeted NAV return of 10-12% per annum.

# **Core Strengths**

- Management experience successful track record, proven strategy and aligned interests with investors
- · High quality fleet, with scale, global reach, shipping necessity goods
- Attractive, defensible yield thanks to zero long-term structural gearing, financial discipline, balance of charter rates and durations and effective recycling of capital



# **About The Portfolio**

- The Company's unaudited NAV1 per ordinary share increased by c.3% from \$1.74 to \$1.79 over the quarter
- At quarter end, the fleet consisted of 28 delivered vessels with 1 vessel sale expected to complete in the second quarter of the 2022 financial year, generating an IRR of 80% and MOIC of 1.9x
- The fleet's average net time charter rate at quarter end was c.\$20,650 per day, with an average duration of eight months and average annualized unlevered gross cash yields in excess of 26% based on 30 June 2022 Fair Market Values, generating an operating profit for the period of c.\$30m
- The Market Value of the vessel portfolio was \$542m, an increase of 10% or \$50m versus the 31 March 2022 Market Value of \$492m for the same portfolio of vessels
- When combined with dividends paid during the quarter of 4.97 cents (comprising a 1.75 cents interim
  dividend and a 3.22 cents special interim dividend) and a c.33% decrease in Grindrod Shipping's share price
  over the period (from \$25.44 to \$17.15), the net positive effect was an increase in unaudited NAV of c.3%
- The Company received a dividend of \$0.47 per share from Grindrod Shipping paid in June 2022 of \$2.3m; including all \$6m dividends received to date, the annualized yield on the investment is c.14%

# **Committed Fleet - Delivered & Undelivered Vessels**

Ship type	# of Vessels	Average Age	Deadweight Tonnage (DWT)	Portfolio Weighting (DWT)	Portfolio Weighting (FMV \$)
Handysize	27	11.7 yrs	898,372	94%	96%
Supramax	1	10.2 yrs	58,677	6%	4%
Total	28	11.7 yrs	957,049	100%	100%

# **Investment Outlook**

- Supply side constraints continue to provide support for both rates and vessel values and are expected to
  persist well into 2024, despite event driven technical movements in the meantime. The Handysize
  orderbook remains below 6% with a staggered delivery profile: 1.4% in 2022, 2.7% in 2023 and 1.6% from
  2024 onwards (Source: Clarksons)
- The low orderbook is the result of various factors including newbuild price inflation (Clarksons bulkcarrier newbuilding price index has climbed c.37% since December 2020), orders in other segments filling yards and ongoing uncertainty around future ship technologies
- Net Handysize fleet growth forecast for 2022 is 2.2% with scrapping subdued due to high freight rates in
  spite of rising demolition prices. However, an ageing fleet and incoming environmental regulations could
  increase removals from the fleet in 2023, and net fleet growth is forecast at -2.2% (Source: Clarksons). This
  is before factoring in effective supply reductions as vessels slow down to meet decarbonization targets
- Minor bulk demand growth outlook remains steady at 2.1% in 2022 in the short term, fertilizer and grain
  volumes are expected to pick up after a period of softer sentiment and geopolitical factors including food
  security concerns. Minor bulk demand forecast to increase to 2.7% in 2023
- Given the versatility and defensive qualities of the Handysize segment and increased fleet utilization owing to tightening supply, the Company maintains a positive outlook for 2022, 2023 and beyond. Nevertheless, TMI continues to monitor the risk of macro uncertainties

### Overview at 30 June 2022

Market cap (at closing, 30 June 2022)

\$426m / £347m

Unaudited NAV (at closing, 30 June 2022)

# \$591m / £487m

Target dividend

# 8% on IPO price (\$1.00/70.57p)

Target dividend per share

# \$0.08

Per annum per ordinary share

Gearing

# No long-term debt

- No long-term structural leverage
- Maximum 25% of gross assets to bridge acquisition financing
- Current gearing = 19% of gross assets

Unaudited NAV per share

\$1.79 / 147.00p

Total NAV return target (set at IPO)

10-12% net total return per annum

Latest share price (at closing, 27 July 2022)

\$1.38 / 116.00p

Share price (at closing, 30 June 2022)

\$1.29 / 105.00p

Ordinary shares in issue

330,215,878

# NAV Bridge and Components (\$ per share)

Unaudited NAV Bridge



Unaudited NAV Components<sup>1</sup>



# **Taylor Maritime Investments Limited** Q1 Factsheet - 30 June 2022



# **Environmental, Social & Governance**







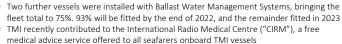












• TMI's inaugural set of ESG disclosures was published in the Company's Annual Report

including progress to date and actions taken to meet near term carbon intensity targets During the period, three vessels were fitted with energy saving devices including boss-cap fins, high performance paints, pre-swirl ducts and fuel efficiency monitoring systems

With the recent events in Ukraine, TMI has taken measures to support the welfare of both the seafarers and their families affected by the conflict. TMI has contributed to the Seafarers International Relief Fund, as well as an organisation working to supply aid to those affected by the conflict in Ukraine

TMI is committed to achieving a long-term target of running a zero-emission fleet by 2050 and is a signatory to the Getting to Zero Coalition's "Call to Action for Shipping Decarbonisation"

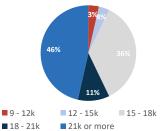
# Overview at 30 June 2022

GG00BP2NJT37

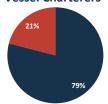
SEDOL

BP2NJT3 (TMI) / BP2NJW6 (TMIP)

# Net Time Charter Rates Per Day (\$)



# **Vessel Charterers**



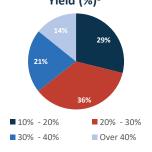
■ Charterers with 1 vessel ■ Charterers >2 vessels







# **Annualized Unlevered Gross Cash** Yield (%)3



- <sup>1</sup> References to NAV in the Factsheet are to the unaudited NAV as at 30 June 2022
- <sup>2</sup> Includes onward fixtures

Con

Regis

Listin

Divide

ISA El Cont

Website

<sup>3</sup> Based on 30 June 2022 Fair Market Value. Note: During July, 6 vessels entered new employment, the average annualised yield for these charters is c.21%

# **Commercial Manager**

Taylor Maritime is a private ship management business focused on the geared dry bulk sector. Run by seasoned shipping executives and the founders and senior management team of Pacific Basin Shipping (2343.HK) and Epic Gas (EPICME:NO). Presence in London and Hong Kong.

www.taylormaritimeinvestments.com

Established reputation as a trusted, high quality tonnage provider. Customers include blue chip commodity companies and operators such as Cargill, Oldendorff, Louis Dreyfus, Pacific Basin and Swire Group.

npany Information		Company Information		
stered Office	Sarnia House Le Truchot St Peter Port Guernsey GY1 1GR	Secretary & Administrator	Sanne Fund Service Contact: Tom Dais T: +44 (0)1481 737 60	
ng	Channel Islands  Premium Segment, London Stock Exchange	Corporate Broker	Jefferies Internation Contact: Stuart Klei T: +44 (0)20 7029 800	
lend Frequency	Quarterly (Oct, Jan, Apr, Jul)	Financial PR & IR Advisers	Montfort Communication Contact: Alison Allfre E: tmi@montfort.londo	
ligible	Yes	Registrar	Computershar	
act	ir@tminvestments.com		Contact: Sophie De Freita T: +44 (0)1534 281 80	

# **Executive Team**

# **Edward Buttery**

Chief Executive Officer

#### Alexander Slee

Deputy Chief Executive Officer and Head of ESG

# Camilla Pierrepont

Chief Strategy Officer and Head of Investor Relations

# Yam Lay Tan

Chief Financial Officer

### **Board of Directors**

# Nicholas Lykiardopulo

Chair, Independent Non-Executive Director

# **Edward Buttery**

Chief Executive Officer

# Helen Tveitan

Independent Non-Executive Director

#### Trudi Clark

Independent Non-Executive Director

### Sandra Platts

Independent Non-Executive Director

## Christopher Buttery

Non-Executive Director

# Disclaimer